#### NOTICE OF INTENT TO INCREASE TAXES

In accordance with A.R.S. §9-499.15, notice is hereby given that the Page City Council will consider the imposition of increased taxes in the Hotels classification and the Additional Tax on Transients classification as set forth below. The new tax rate in both categories would be five percent (5%). The proposed increase and report will be published for a minimum of sixty (60) days prior to final approval, modification or disapproval by the City Council.

#### **BASIS FOR INCREASE:**

Although the revenues from the proposed increase would go directly to the general fund and may be used for any municipal purpose, the primary intent of the tax increase at this time is to fund the construction and operation of a pool to be built in the City of Page. The estimated cost to construct the pool facility is twelve to fifteen million dollars and the estimated annual operation cost is approximately \$400,000. The projected debt service cost for the pool construction and the anticipated revenue from the proposed increase in the tax categories is set forth below.

### City of Page, Arizona Summary of Hotel Tax Options (Source: Estimates provided by League of Az Cities and Towns)

| , | Could revenues from additional otel taxes (Sec. 444) and transient lodging taxes (Sec. 447) be used to help pay for a Recreational Type |
|---|---|
|   | Project for the City of Page?   |

#### City of Page Current TPT, Bed Tax, Transient Lodging and Maximum Allowable

| Local    | Hotels                | Maximum Allowable         | Transient Lodging     | Maximum Allowable         |
|----------|-----------------------|---------------------------|-----------------------|---------------------------|
| Retail   | Classification        | Hotels Tax                | classification        | Transient Lodging Tax     |
| TPT Rate | (Sec. 444)            |                           | (Sec. 447)            |                           |
|          | (Applies to Hotels    | Up to 2% above Retail TPT | (Applies to Hotels    | Up to 2% above Retail TPT |
|          | and Short-term        | = General Fund revenues.  | and Short-term        | = General Fund revenues.  |
|          | Rentals,              | >2% = Dedicated to        | Rentals,              | >2% = Dedicated to        |
|          | any booking length)   | Tourism                   | Less Than 30 days)    | Tourism                   |
| 3.0%     | 3.0%                  | 5.0%                      | 4.263%                | 5.0%                      |
|          | ~ \$1.9 m<br>(FY2023) | ~ \$3.2 m (est.)          | ~ \$2.7 m<br>(FY2023) | ~ \$3.1 m (est.)          |

Page collected ~\$1.9 million from Sec. 444, Hotels classification based on a tax rate of 3.0% during FY2023. A 2% rate increase of the Sec. 444 Hotels tax to the maximum unrestricted tax rate of 5% would result in approximately **\$1,285,000** additional annual General Fund revenue, based on FY2023 collections.

Page collected ~\$2.7 million from Sec. 447, Add'l Tax on Transient Lodging classification based on a tax rate of 4.263% during FY2023. A 0.737% rate increase of the Sec. 447 Transient Lodging tax to the maximum unrestricted tax rate of 5% would result in approximately **\$460,000** additional annual General Fund revenue.

- Bed Taxes (Hotels and Transient Lodging) are generally the least sensitive tax for citizens. Typically, they're only paid by tourists; rarely considered when booking a room; and a straight passthrough for the hotel/STR operator.
- Can such funds be used to help pay for a Swimming Pool/splash pad project? Can such funds be used to pay debt
  service on the bonds issued to finance the Recreational Project? Yes. Increases up to 2% above the Retail rate are
  General Fund revenues and can be spent for any municipal purpose.
- 3. Can we use 444 revenues to help pay for the Recreational Project? Yes. Tourism spending requirements are NOT an issue provided the 444 rate does not exceed Retail rate by more than 2%.

## \$15MM, 15-Year Pledged Revenue Obligations Transaction – Estimated Debt Service and Projected Coverage



(1) (2) (3) (4) (5)

#### \$15,000,000 Pledged Revenue Obligations, Series 2024 Bonds Dated: 7/1/2024

| Fiscal  | Pledged       |              | Est. Interest    | Total        | Coverage |
|---------|---------------|--------------|------------------|--------------|----------|
| Year    | Revenues      | Principal    | @ 4.25%          | Debt Service | Ratio    |
| 2022/23 | \$ 19,596,197 |              |                  |              |          |
| 2023/24 |               |              |                  |              |          |
| 2024/25 |               | \$ 735,000   | \$ 637,500       | \$ 1,372,500 |          |
| 2025/26 |               | 765,000      | 606,263          | 1,371,263    |          |
| 2026/27 |               | 800,000      | 573 <b>,</b> 750 | 1,373,750    |          |
| 2027/28 |               | 835,000      | 539,750          | 1,374,750    | 14.25x   |
| 2028/29 |               | 870,000      | 504,263          | 1,374,263    |          |
| 2029/30 |               | 905,000      | 467,288          | 1,372,288    |          |
| 2030/31 |               | 945,000      | 428,825          | 1,373,825    |          |
| 2031/32 |               | 985,000      | 388,663          | 1,373,663    |          |
| 2032/33 |               | 1,025,000    | 346,800          | 1,371,800    |          |
| 2033/34 |               | 1,070,000    | 303,238          | 1,373,238    |          |
| 2034/35 |               | 1,115,000    | 257,763          | 1,372,763    |          |
| 2035/36 |               | 1,160,000    | 210,375          | 1,370,375    |          |
| 2036/37 |               | 1,210,000    | 161,075          | 1,371,075    |          |
| 2037/38 |               | 1,265,000    | 109,650          | 1,374,650    |          |
| 2038/39 |               | 1,315,000    | 55,888           | 1,370,888    |          |
|         |               | \$15,000,000 |                  |              |          |

### \$15MM, 20-Year Pledged Revenue Obligations Transaction – Estimated Debt Service and Projected Coverage



(1) (2) (3) (4) (5)

# \$15,000,000 Pledged Revenue Obligations, Series 2024 Bonds Dated: 7/1/2024

| Fiscal  | Pledged       |              | Est. Interest | Total        | Coverage |
|---------|---------------|--------------|---------------|--------------|----------|
| Year    | Revenues      | Principal    | @ 4.50%       | Debt Service | Ratio    |
| 2022/23 | \$ 19,596,197 |              |               |              |          |
| 2023/24 |               |              |               |              |          |
| 2024/25 |               | \$ 480,000   | \$ 675,000    | \$ 1,155,000 |          |
| 2025/26 |               | 500,000      | 653,400       | 1,153,400    |          |
| 2026/27 |               | 520,000      | 630,900       | 1,150,900    |          |
| 2027/28 |               | 545,000      | 607,500       | 1,152,500    |          |
| 2028/29 |               | 570,000      | 582,975       | 1,152,975    |          |
| 2029/30 |               | 595,000      | 557,325       | 1,152,325    |          |
| 2030/31 |               | 625,000      | 530,550       | 1,155,550    |          |
| 2031/32 |               | 650,000      | 502,425       | 1,152,425    |          |
| 2032/33 |               | 680,000      | 473,175       | 1,153,175    |          |
| 2033/34 |               | 710,000      | 442,575       | 1,152,575    |          |
| 2034/35 |               | 745,000      | 410,625       | 1,155,625    |          |
| 2035/36 |               | 775,000      | 377,100       | 1,152,100    |          |
| 2036/37 |               | 810,000      | 342,225       | 1,152,225    |          |
| 2037/38 |               | 850,000      | 305,775       | 1,155,775    | 16.96x   |
| 2038/39 |               | 885,000      | 267,525       | 1,152,525    |          |
| 2039/40 |               | 925,000      | 227,700       | 1,152,700    |          |
| 2040/41 |               | 965,000      | 186,075       | 1,151,075    |          |
| 2041/42 |               | 1,010,000    | 142,650       | 1,152,650    |          |
| 2042/43 |               | 1,055,000    | 97,200        | 1,152,200    |          |
| 2043/44 |               | 1,105,000    | 49,725        | 1,154,725    |          |
|         |               | \$15,000,000 |               |              |          |

## \$15MM, 25-Year Pledged Revenue Obligations Transaction – Estimated Debt Service and Projected Coverage



(1) (2) (3) (4) (5)

## \$15,000,000 Pledged Revenue Obligations, Series 2024 Bonds Dated: 7/1/2026

|         |               | Bonds Dated: 7/1/2024 |               |              |          |
|---------|---------------|-----------------------|---------------|--------------|----------|
| Fiscal  | Pledged       |                       | Est. Interest | Total        | Coverage |
| Year    | Revenues      | Principal             | @ 4.75%       | Debt Service | Ratio    |
| 2022/23 | \$ 19,596,197 |                       |               |              |          |
| 2023/24 |               |                       |               |              |          |
| 2024/25 |               | \$ 325,000            | \$ 712,500    | \$ 1,037,500 |          |
| 2025/26 |               | 340,000               | 697,063       | 1,037,063    |          |
| 2026/27 |               | 355,000               | 680,913       | 1,035,913    |          |
| 2027/28 |               | 375,000               | 664,050       | 1,039,050    |          |
| 2028/29 |               | 390,000               | 646,238       | 1,036,238    |          |
| 2029/30 |               | 410,000               | 627,713       | 1,037,713    |          |
| 2030/31 |               | 430,000               | 608,238       | 1,038,238    |          |
| 2031/32 |               | 450,000               | 587,813       | 1,037,813    |          |
| 2032/33 |               | 470,000               | 566,438       | 1,036,438    |          |
| 2033/34 |               | 495,000               | 544,113       | 1,039,113    |          |
| 2034/35 |               | 515,000               | 520,600       | 1,035,600    |          |
| 2035/36 |               | 540,000               | 496,138       | 1,036,138    |          |
| 2036/37 |               | 570,000               | 470,488       | 1,040,488    | 18.83x   |
| 2037/38 |               | 595,000               | 443,413       | 1,038,413    |          |
| 2038/39 |               | 625,000               | 415,150       | 1,040,150    |          |
| 2039/40 |               | 655,000               | 385,463       | 1,040,463    |          |
| 2040/41 |               | 685,000               | 354,350       | 1,039,350    |          |
| 2041/42 |               | 715,000               | 321,813       | 1,036,813    |          |
| 2042/43 |               | 750,000               | 287,850       | 1,037,850    |          |
| 2043/44 |               | 785,000               | 252,225       | 1,037,225    |          |
| 2044/45 |               | 825,000               | 214,938       | 1,039,938    |          |
| 2045/46 |               | 860,000               | 175,750       | 1,035,750    |          |
| 2046/47 |               | 905,000               | 134,900       | 1,039,900    |          |
| 2047/48 |               | 945,000               | 91,913        | 1,036,913    |          |
| 2048/49 |               | 990,000               | 47,025        | 1,037,025    |          |
|         |               | \$15,000,000          |               |              |          |