



## MARCH 2025 CITY SALES TAX REPORT FOR THE PERIOD ENDED MARCH 31, 2025



### Disclaimer

Beginning July 2020, these reports have been modified to reflect the month city sales tax revenues were **generated**. Previous reports reflected the month the revenues were **received** by the City.

### *Vision Statement*

The City of Page is a clean, financially responsible, diverse and vibrant community that respects the quality of its environment, fosters a sense of community and family, encourages a healthful, active lifestyle and supports a wide-range of business opportunities to promote a prosperous economy.



CITY OF PAGE FINANCE DEPARTMENT  
MONTHLY SALES TAX STATISTICS  
MARCH 2025

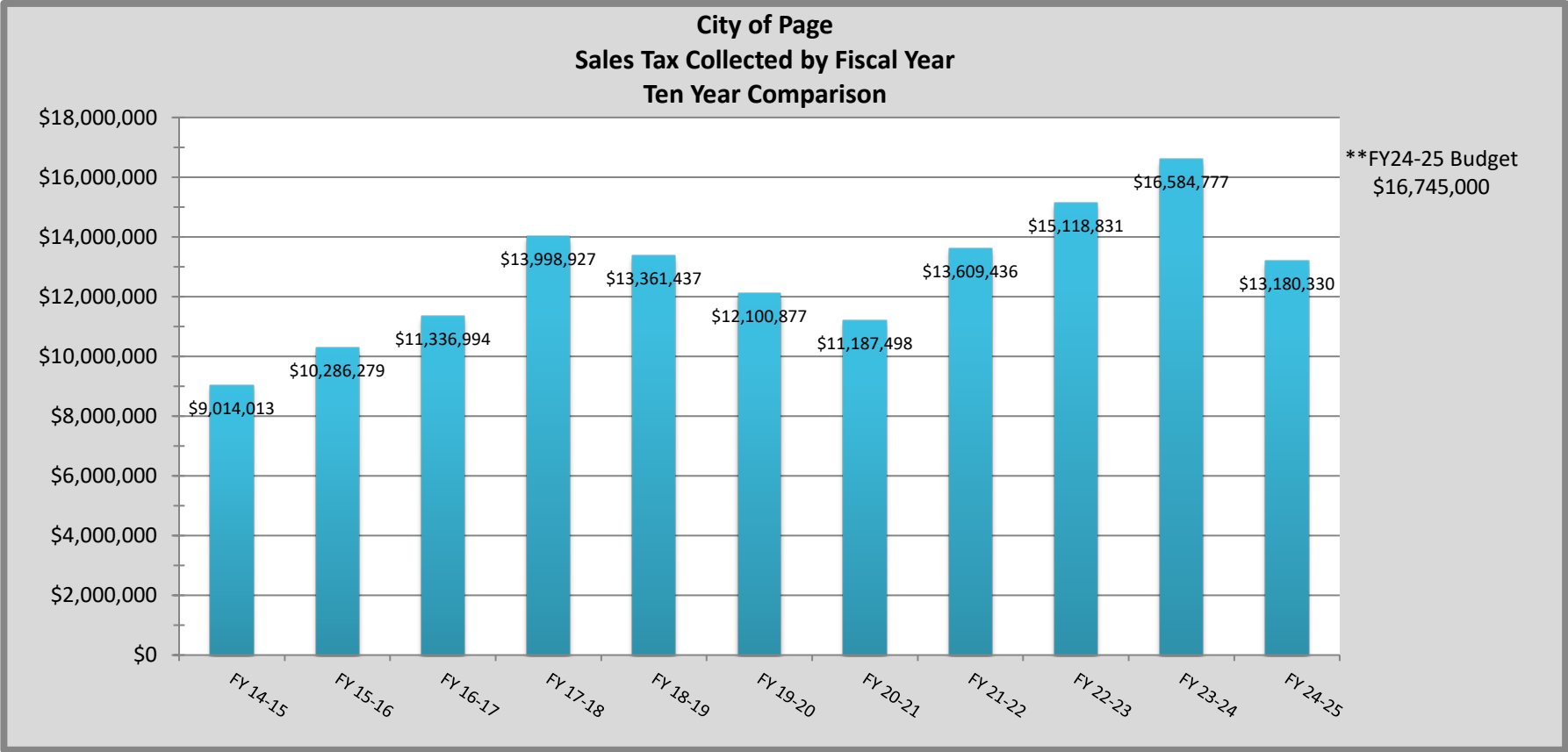
The City of Page receives payment journals from the Arizona Department of Revenue ("ADOR") for prior month distributions. The following report reflects Sales and Use Tax collected in April 2025 for economic activity that occurred in March 2025.

Note: As of September 1, 2024, Ordinance 731-24 increased the Hotel Tax rate from 3% to 5% and the Transient Lodging Tax rate from 4.263% to 5%.

| MARCH 2025     | MARCH 2024     | DIFFERENCE     | % CHANGE |
|----------------|----------------|----------------|----------|
| \$1,508,459.46 | \$1,290,812.66 | ↑ \$217,646.80 | 16.9%    |

| FISCAL YEAR-TO-DATE | SAME PERIOD LAST YEAR | DIFFERENCE       | % CHANGE |
|---------------------|-----------------------|------------------|----------|
| \$13,180,330.04     | \$11,357,056.18       | ↑ \$1,823,273.86 | 16.1%    |

| LAST 12 MONTHS  | SAME PERIOD LAST YEAR | DIFFERENCE       | % CHANGE |
|-----------------|-----------------------|------------------|----------|
| \$18,408,051.13 | \$16,034,509.04       | ↑ \$2,373,542.09 | 14.8%    |



| TAXPAYERS REPORTING REVENUE: |              |              |         | NEW TPT LICENSES: |              |  |  |
|------------------------------|--------------|--------------|---------|-------------------|--------------|--|--|
|                              | FY 2023/2024 | FY 2024/2025 |         | FY 2023/2024      | FY 2024/2025 |  |  |
| JUL                          | 2374         | 2513         | JUL     | 3                 | 9            |  |  |
| AUG                          | 2374         | 2479         | AUG     | 11                | 6            |  |  |
| SEP                          | 2504         | 2658         | SEP     | 6                 | 2            |  |  |
| OCT                          | 2351         | 2503         | OCT     | 9                 | 7            |  |  |
| NOV                          | 2182         | 2545         | NOV     | 2                 | 5            |  |  |
| DEC                          | 2768         | 2913         | DEC     | 11                | 5            |  |  |
| JAN                          | 2520         | 2454         | JAN     | 9                 | 10           |  |  |
| FEB                          | 2397         | 2409         | FEB     | 4                 | 2            |  |  |
| MAR                          | 2557         | 2670         | MAR     | 5                 | 16           |  |  |
| APR                          | 2528         |              | APR     | 12                |              |  |  |
| MAY                          | 2484         |              | MAY     | 13                |              |  |  |
| JUN                          | 2569         |              | JUN     | 3                 |              |  |  |
| YTD Avg                      | 2467         | 2572         | YTD Avg | 7                 | 7            |  |  |

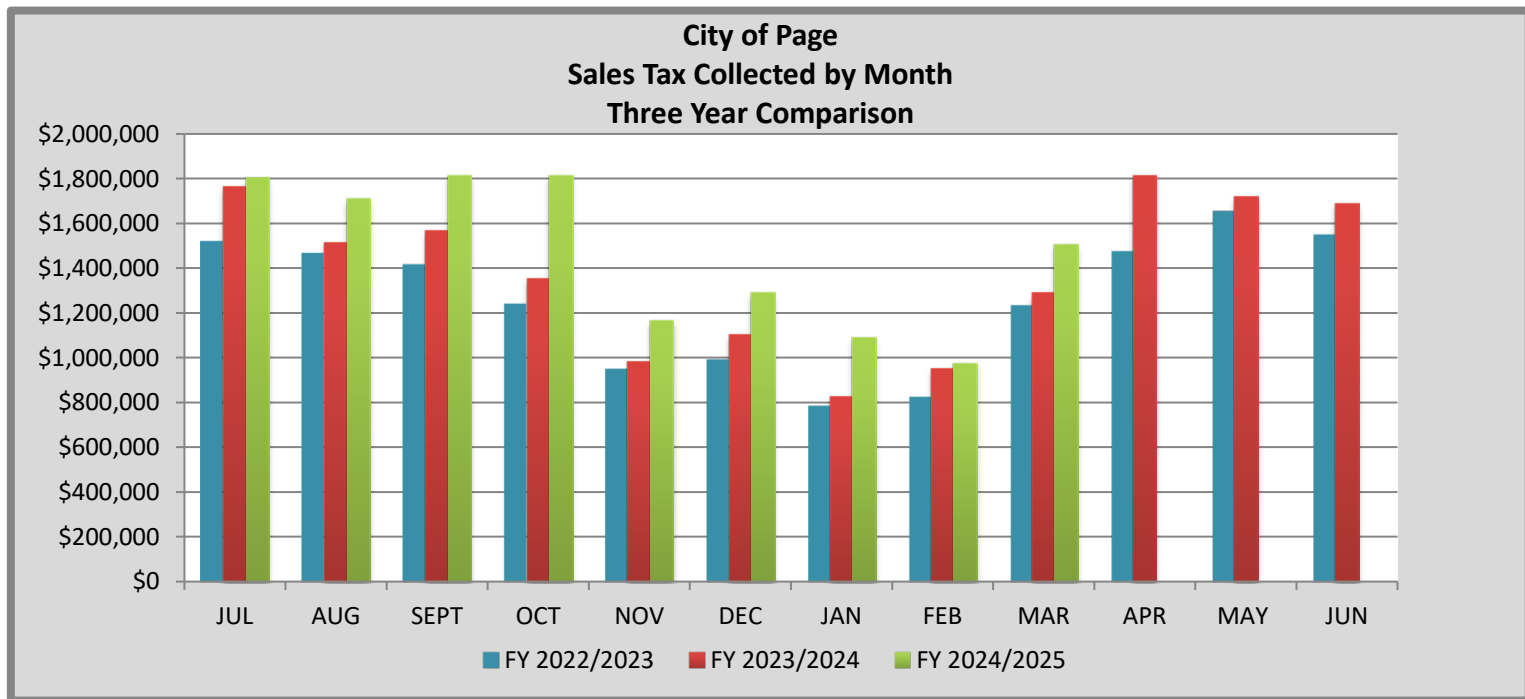


# CITY OF PAGE FINANCE DEPARTMENT

## MONTHLY SALES TAX STATISTICS

### MARCH 2025

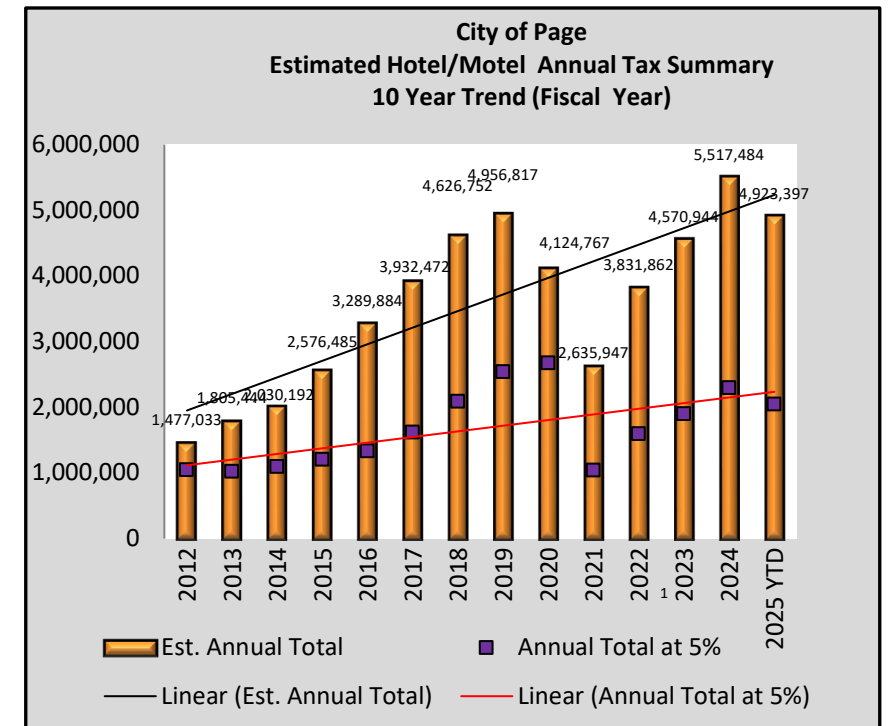
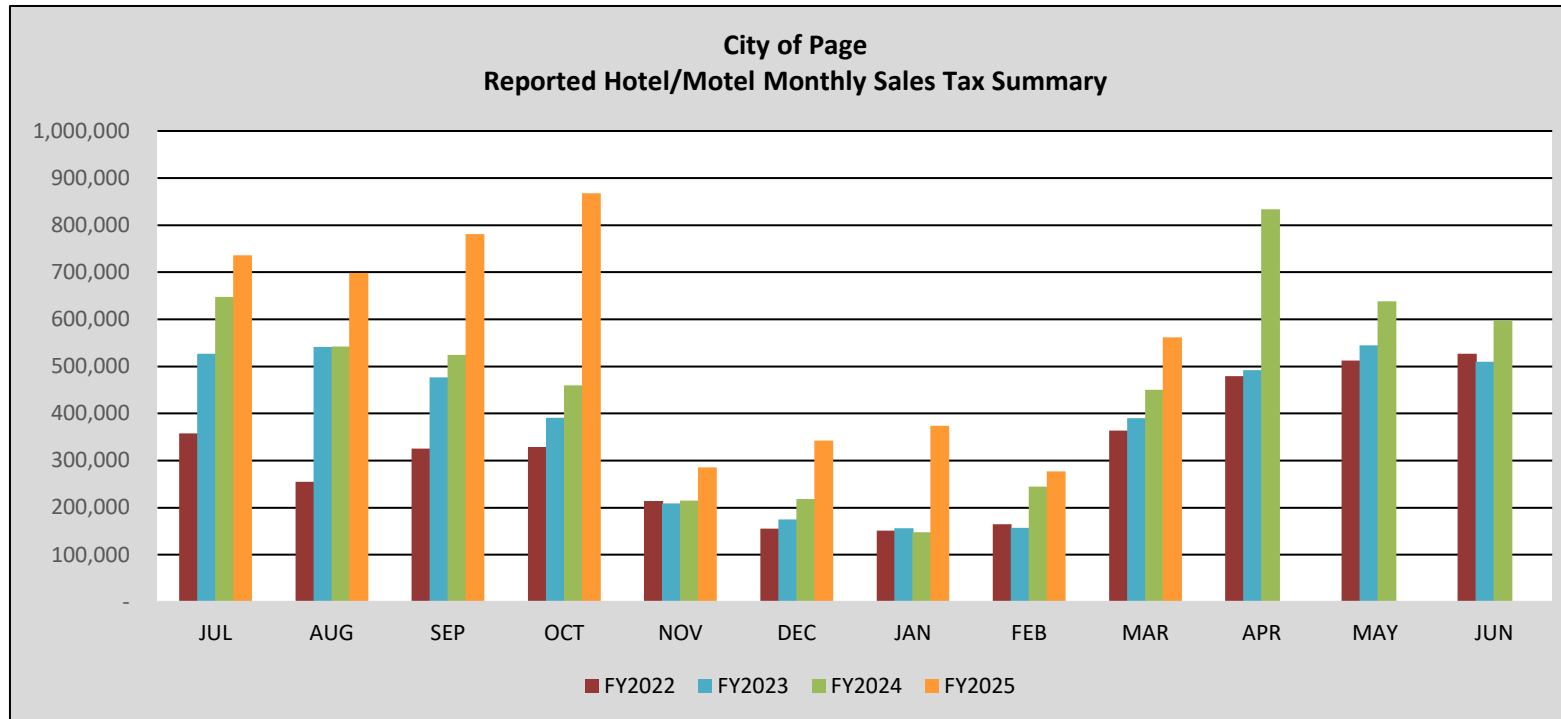
| MONTH        | FY 2022/2023    | FY 2023/2024    | Variance<br>from Prior<br>Year | FY 2024/2025    | Variance<br>from Prior<br>Year |
|--------------|-----------------|-----------------|--------------------------------|-----------------|--------------------------------|
| JUL          | \$1,520,627.60  | \$1,763,368.88  | 16.0%                          | \$1,806,231.81  | 2.4%                           |
| AUG          | \$1,467,402.10  | \$1,513,426.64  | 3.1%                           | \$1,709,638.12  | 13.0%                          |
| SEPT         | \$1,417,592.77  | \$1,568,694.41  | 10.7%                          | \$1,815,911.08  | 15.8%                          |
| OCT          | \$1,241,756.63  | \$1,353,739.70  | 9.0%                           | \$1,815,489.61  | 34.1%                          |
| NOV          | \$951,478.67    | \$981,960.88    | 3.2%                           | \$1,166,968.56  | 18.8%                          |
| DEC          | \$993,922.04    | \$1,106,201.20  | 11.3%                          | \$1,292,488.02  | 16.8%                          |
| JAN          | \$787,135.45    | \$827,578.55    | 5.1%                           | \$1,088,772.51  | 31.6%                          |
| FEB          | \$827,872.81    | \$951,273.26    | 14.9%                          | \$976,370.87    | 2.6%                           |
| MAR          | \$1,233,589.84  | \$1,290,812.66  | 4.6%                           | \$1,508,459.46  | 16.9%                          |
| APR          | \$1,474,607.83  | \$1,815,349.92  | 23.1%                          |                 |                                |
| MAY          | \$1,653,819.77  | \$1,721,922.06  | 4.1%                           |                 |                                |
| JUN          | \$1,549,025.26  | \$1,690,449.11  | 9.1%                           |                 |                                |
| Y-T-D Totals | \$15,118,830.77 | \$16,584,777.27 | 9.7%                           | \$13,180,330.04 | Avg<br>16.89%                  |



| BUSINESS CLASS                            | COLLECTED<br>THIS MONTH | % OF<br>COLLECTIONS |
|---|-------------------------|---------------------|
| 017, 387 RETAIL SALES                     | 334,690.91              | 22.19%              |
| 605,606,618 REMOTE SELLERS                | 35,923.98               | 2.38%               |
| 062 FOOD FOR HOME CONSUMPTION (GROCERIES) | 139,384.15              | 9.24%               |
| 011 RESTAURANT/BAR/CATERING               | 232,889.81              | 15.44%              |
| 044,144,325,344 HOTEL/MOTEL/VHR/B&B       | 561,732.51              | 37.24%              |
| 045 RESIDENTIAL LEASE                     | 960.71                  | 0.06%               |
| 213 COMMERCIAL LEASE                      | 31,625.36               | 2.10%               |
| 015,016,037,315 CONTRACTING               | 31,911.39               | 2.12%               |
| 012 AMUSEMENTS                            | 49,819.21               | 3.30%               |
| [VARIOUS] ALL OTHER PRIVILEGE TAX         | 57,358.41               | 3.80%               |
| 029,030, 389 USE TAX                      | 32,391.81               | 2.15%               |
| 050 LICENSE FEES                          | (228.79)                | -0.02%              |
| TOTAL COLLECTED THIS MONTH                | \$ 1,508,459.46         | 100%                |
| LESS:                                     |                         |                     |
| AMOUNT PAID FOR PRIOR PERIODS             | \$48,073.32             | 3.19%               |
| AMOUNT PAID FOR FUTURE PERIODS            | \$951.38                | 0.06%               |
| AUDIT/PENALTY COLLECTIONS                 | \$15,913.34             | 1.05%               |
| COLLECTIONS APPLICABLE TO CURRENT PERIOD  | \$ 1,443,521.42         | 95.70%              |

**CITY OF PAGE**  
**SALES TAX REPORT**  
**FOR HOTEL/MOTEL CATEGORY BY FISCAL YEAR**  
**COLLECTIONS THROUGH MARCH 31, 2025**

|                        | HOTEL TAX<br>COLLECTED<br>IN CLASS CODE<br>** PG 044 (5%) | ADDITIONAL<br>HOTEL<br>TAX COLLECTED<br>IN CLASS CODE<br>** PG 144 (5%) | ONLINE LODGING<br>MARKETPLACE<br>TAX COLLECTED<br>IN CLASS CODE<br>** PG 325 (5%) | ONLINE LODGING<br>MARKETPLACE<br>TAX COLLECTED<br>IN CLASS CODE<br>** PG 344 (5%) | TOTAL TAX<br>COLLECTED FOR<br>HOTEL/MOTEL<br>CATEGORY |               | FY2022       | FY2023       | FY2024       |
|------------------------|---|---|---|---|---|---------------|--------------|--------------|--------------|
| <b>JUL</b>             | 263,817.56  | 374,744.79  | 45,161.81   | 52,344.84   | 736,069.00  | <b>JUL</b>    | 357,985.37   | 527,204.48   | 647,245.04   |
| <b>AUG</b>             | 243,172.80  | 345,927.43  | 50,550.42   | 58,642.80   | 698,293.45  | <b>AUG</b>    | 254,459.52   | 541,345.35   | 542,391.88   |
| <b>SEP</b>             | 336,816.53  | 319,238.48  | 69,144.53   | 56,001.08   | 781,200.62  | <b>SEP</b>    | 325,103.71   | 476,808.16   | 524,735.99   |
| <b>OCT</b>             | 381,068.59  | 381,370.36  | 59,140.51   | 45,775.06   | 867,354.52  | <b>OCT</b>    | 328,623.06   | 390,883.95   | 459,459.49   |
| <b>NOV</b>             | 106,630.94  | 106,901.84  | 39,002.90   | 33,242.65   | 285,778.33  | <b>NOV</b>    | 213,719.24   | 209,160.07   | 214,587.21   |
| <b>DEC</b>             | 130,544.47  | 130,643.97  | 43,292.38   | 37,832.52   | 342,313.34  | <b>DEC</b>    | 155,611.22   | 175,271.56   | 217,908.71   |
| <b>JAN</b>             | 122,049.65  | 130,247.09  | 62,303.79   | 58,960.23   | 373,560.76  | <b>JAN</b>    | 150,806.65   | 156,170.96   | 147,377.47   |
| <b>FEB</b>             | 83,280.01   | 78,854.89   | 59,334.13   | 55,625.20   | 277,094.23  | <b>FEB</b>    | 164,472.55   | 156,995.99   | 244,681.75   |
| <b>MAR</b>             | 203,955.40  | 198,583.29  | 84,170.61   | 75,023.21   | 561,732.51  | <b>MAR</b>    | 363,310.38   | 389,881.83   | 450,161.53   |
| <b>APR</b>             |   |   |   |   | -   | <b>APR</b>    | 479,088.39   | 492,236.16   | 833,514.99   |
| <b>MAY</b>             |   |   |   |   | -   | <b>MAY</b>    | 512,047.27   | 544,712.23   | 638,255.33   |
| <b>JUN</b>             |   |   |   |   | -   | <b>JUN</b>    | 526,634.41   | 510,272.88   | 597,164.99   |
| <b>Y-T-D Totals \$</b> | 1,871,335.95  | 2,066,512.14  | 512,101.08  | 473,447.59  | 4,923,396.76  | <b>Totals</b> | 3,831,861.77 | 4,570,943.62 | 5,517,484.38 |



**\*\*As of September 1, 2024 Ordinance 731-24 increased the Hotel Tax (PG 044 & PG 325) from 3% to 5% & Transient Lodging Tax (PG 144 & PG 344) from 4.263% to 5%.**

Note: Collections are reported business sales taken one month prior

Note: Revised October 2022 to change reporting to Fiscal Year from Calendar Year.

\*\*\* April 2024 - One Hotel Reporting for prior 10 months \$140K

**THREE YEAR  
CITY SALES TAX SUMMARY  
LISTED BY REPORTING CATEGORY**

|                                |              |                                    | JAN 2023      | JAN 2024      | JAN 2025        | FEB 2023      | FEB 2024      | FEB 2025      | MAR 2023        | MAR 2024        | MAR 2025        |
|--------------------------------|--------------|------------------------------------|---------------|---------------|-----------------|---------------|---------------|---------------|-----------------|-----------------|-----------------|
| 3.00%                          | PG 000 -OLD  | Privilege Tax                      | \$ 1.86       | \$ (5.09)     | \$ -            | \$ 125.01     | \$ -          |               | \$ 109.49       | \$ (0.02)       |                 |
| 3.00%                          | PG 005       | Communications                     | \$ 3,634.65   | \$ 5,988.90   | \$ 4,511.15     | \$ 4,625.14   | \$ 5,948.58   | \$ 4,825.39   | \$ 7,204.32     | \$ 5,956.98     | \$ 5,061.50     |
| 3.00%                          | PG 012       | Amusements                         | \$ 23,673.32  | \$ 21,223.35  | \$ 24,235.52    | \$ 22,876.43  | \$ 23,592.16  | \$ 22,613.68  | \$ 26,581.46    | \$ 50,820.67    | \$ 49,819.21    |
| 3.00%                          | PG 015       | Contracting - Prime                | \$ 24,464.80  | \$ 22,624.95  | \$ 25,576.08    | \$ 40,989.05  | \$ 18,862.49  | \$ 32,121.81  | \$ 10,431.16    | \$ 17,002.28    | \$ 31,911.39    |
| 3.00%                          | PG 017       | Retail Sales                       | \$ 222,948.57 | \$ 208,200.93 | \$ 236,721.85   | \$ 226,406.87 | \$ 233,249.28 | \$ 235,323.22 | \$ 270,870.10   | \$ 296,446.30   | \$ 308,926.30   |
| 5.00%                          | PG 044       | Hotels                             | \$ 37,892.91  | \$ 29,989.74  | \$ 122,049.65   | \$ 40,213.88  | \$ 66,980.64  | \$ 83,280.01  | \$ 129,387.49   | \$ 139,587.46   | \$ 203,955.40   |
| 3.00%                          | PG 325 - NEW | Online Lodging Market              | \$ 27,362.55  | \$ 74,656.48  | \$ 62,303.79    | \$ 25,600.62  | \$ 35,671.12  | \$ 59,334.13  | \$ 37,320.37    | \$ 50,531.40    | \$ 84,170.61    |
| 3.00%                          | PG 605 - NEW | Retail Sales - Marketplace         | \$ 25,612.83  | \$ 37,546.86  | \$ 34,380.59    | \$ 27,329.94  | \$ 27,848.12  | \$ 32,485.31  | \$ 33,056.30    | \$ 32,426.61    | \$ 34,789.71    |
| 3.00%                          | PG 062       | Retail - Groceries                 | \$ 98,847.42  | \$ 105,699.67 | \$ 119,906.40   | \$ 93,493.06  | \$ 106,434.35 | \$ 110,279.18 | \$ 125,306.93   | \$ 136,170.08   | \$ 139,384.15   |
| 3.00%                          | PG 606 - NEW | Retail - Groceries - Marketplace   | \$ 753.27     | \$ 764.96     | \$ 718.85       | \$ 503.62     | \$ 734.94     | \$ 706.48     | \$ 704.82       | \$ 957.19       | \$ 819.33       |
| 3.00%                          | PG 214       | Rental of Personal Property (TPP)  | \$ 11,427.34  | \$ 9,092.82   | \$ 14,947.55    | \$ 13,771.77  | \$ 11,844.86  | \$ 16,459.00  | \$ 15,429.74    | \$ 14,312.18    | \$ 16,278.69    |
| 3.00%                          | Misc. *      | See Note at Bottom of Page         | \$ 63,534.15  | \$ 70,142.72  | \$ 84,750.01    | \$ 68,033.36  | \$ 56,693.16  | \$ 84,334.53  | \$ 62,430.03    | \$ 63,361.84    | \$ 62,353.99    |
| Total Privilege Tax            |              |                                    | \$ 540,153.67 | \$ 585,926.29 | \$ 730,101.44   | \$ 563,968.75 | \$ 587,859.70 | \$ 681,762.74 | \$ 718,832.21   | \$ 807,572.97   | \$ 937,470.28   |
| 5.000%                         | PG 001 - OLD | Hotel/Motel (Additional)           |               |               |                 |               |               |               |                 |                 |                 |
| 5.000%                         | PG 144       | Hotel/Motel (Additional)           | \$ 53,977.26  | \$ 42,443.20  | \$ 130,247.09   | \$ 57,143.43  | \$ 94,894.52  | \$ 78,854.89  | \$ 176,272.11   | \$ 197,902.33   | \$ 198,583.29   |
| 4.263%                         | PG 344 - NEW | Online Lodging Market (Additional) | \$ 36,938.24  | \$ 288.05     | \$ 58,960.23    | \$ 34,038.06  | \$ 47,135.47  | \$ 55,625.20  | \$ 46,901.86    | \$ 62,140.34    | \$ 75,023.21    |
| Total Hotel/Motel (Additional) |              |                                    | \$ 90,915.50  | \$ 42,731.25  | \$ 189,207.32   | \$ 91,181.49  | \$ 142,029.99 | \$ 134,480.09 | \$ 223,173.97   | \$ 260,042.67   | \$ 273,606.50   |
| 3.00%                          | PG 029 & 030 | Use Tax                            | \$ 20,868.25  | \$ 28,519.36  | \$ 14,371.99    | \$ 13,606.52  | \$ 38,729.39  | \$ 13,495.16  | \$ 24,510.31    | \$ (33,585.26)  | \$ 32,135.59    |
| 3.00%                          | PG 450       | Vehicle Use Tax Purchase           |               | \$ (15.61)    | \$ -            | \$ 142.89     | \$ -          | \$ -          | \$ -            |                 |                 |
| \$2.00                         | PG 050       | License Fees                       | \$ (1,029.53) | \$ 77.53      | \$ 96.47        | \$ 196.76     | \$ 95.73      | \$ 98.94      | \$ 80.73        | \$ 77.34        | \$ (228.79)     |
| Total Use Tax                  |              |                                    | \$ 19,838.72  | \$ 28,581.28  | \$ 14,468.46    | \$ 13,946.17  | \$ 38,825.12  | \$ 13,594.10  | \$ 24,591.04    | \$ (33,507.92)  | \$ 31,906.80    |
| 4.00%                          | PG 003 - Old | Restaurant/Bar                     | \$ 103.16     | \$ 204.69     |                 | \$ 976.93     | \$ 409.38     |               | \$ 1,724.59     | \$ 409.38       |                 |
| 4.00%                          | PG 011       | Restaurant/Bar                     | \$ 93,146.15  | \$ 120,834.52 | \$ 123,951.00   | \$ 123,125.75 | \$ 140,143.93 | \$ 127,917.61 | \$ 218,299.98   | \$ 208,544.89   | \$ 232,889.81   |
| Total Restaurant/Bar           |              |                                    | \$ 93,249.31  | \$ 121,039.21 | \$ 123,951.00   | \$ 124,102.68 | \$ 140,553.31 | \$ 127,917.61 | \$ 220,024.57   | \$ 208,954.27   | \$ 232,889.81   |
| 3.00%                          | PG 013       | Rental of Real Property            |               |               |                 |               |               |               |                 |                 |                 |
| 3.00%                          | PG 045 **    | Residential Rental                 | \$ 17,599.54  | \$ 25,717.31  | \$ 2,367.41     | \$ 16,781.26  | \$ 18,679.54  | \$ (980.54)   | \$ 16,244.28    | \$ 23,569.43    | \$ 960.71       |
| 3.00%                          | PG 213       | Commercial Rental                  | \$ 25,378.71  | \$ 23,583.21  | \$ 29,551.44    | \$ 17,892.46  | \$ 23,325.60  | \$ 19,596.87  | \$ 30,723.77    | \$ 24,181.24    | \$ 31,625.36    |
| Total Rental of Real Property  |              |                                    | \$ 42,978.25  | \$ 49,300.52  | \$ 31,918.85    | \$ 34,673.72  | \$ 42,005.14  | \$ 18,616.33  | \$ 46,968.05    | \$ 47,750.67    | \$ 32,586.07    |
| GRAND TOTAL                    |              |                                    | \$ 787,135.45 | \$ 827,578.55 | \$ 1,089,647.07 | \$ 827,872.81 | \$ 951,273.26 | \$ 976,370.87 | \$ 1,233,589.84 | \$ 1,290,812.66 | \$ 1,508,459.46 |

Note: Percentages listed for PG Categories are current rates

Note: City taxes from hotel/motel lodging are collected at a rate of 10% (5% is reflected in PG 044, 5% is reflected in PG 144 )

**Note: As of September 1, 2024 Ordinance 731-24 increased the Hotel Tax (PG 044 & PG 325) from 3% to 5% & Transient Lodging Tax (PG 144 & PG 344) from 4.263% to 5%.**

\* Misc includes PG 004 Utilities, PG 006 Transportation, PG 009 Publication, PG 010 Job Printing, PG 016 Contracting-Speculative Builder, PG 018 Advertising, PG 037 Contracting-Owner-builder, PG 315 MRRA Amount, PG 387 & PG 618 Retail Sales over \$3K, PG 389 Use Tax over \$3K

\*\* PG 045 as of January 2025 tax is no longer charged on Residential Rentals. Any amounts reported are from prior months.

## City of Page

| Category and Month             | Fiscal Year    |                |                | Variance      |               |
|--------------------------------|----------------|----------------|----------------|---------------|---------------|
|                                | FY2023         | FY2024         | FY2025         | 2023 vs 2024  | 2024 vs 2025  |
| <b>ALL OTHER PRIVILEGE TAX</b> | <b>573,312</b> | <b>589,252</b> | <b>629,944</b> | <b>2.8%</b>   | <b>6.9%</b>   |
| Jul                            | 80,021         | 84,043         | 75,982         | 5.0%          | -9.6%         |
| Aug                            | 75,162         | 74,341         | 86,595         | -1.1%         | 16.5%         |
| Sep                            | 71,904         | 66,485         | 77,894         | -7.5%         | 17.2%         |
| Oct                            | 50,075         | 54,866         | 65,400         | 9.6%          | 19.2%         |
| Nov                            | 56,537         | 56,492         | 60,493         | -0.1%         | 7.1%          |
| Dec                            | 54,937         | 61,295         | 66,405         | 11.6%         | 8.3%          |
| Jan                            | 58,774         | 66,299         | 71,812         | 12.8%         | 8.3%          |
| Feb                            | 62,028         | 63,188         | 68,005         | 1.9%          | 7.6%          |
| Mar                            | 63,873         | 62,241         | 57,358         | -2.6%         | -7.8%         |
| <b>AMUSEMENTS</b>              | <b>303,490</b> | <b>413,252</b> | <b>416,044</b> | <b>36.2%</b>  | <b>0.7%</b>   |
| Jul                            | 43,003         | 62,592         | 62,653         | 45.6%         | 0.1%          |
| Aug                            | 26,653         | 38,081         | 64,723         | 42.9%         | 70.0%         |
| Sep                            | 58,075         | 89,650         | 63,665         | 54.4%         | -29.0%        |
| Oct                            | 39,910         | 54,953         | 56,477         | 37.7%         | 2.8%          |
| Nov                            | 33,687         | 38,764         | 37,242         | 15.1%         | -3.9%         |
| Dec                            | 29,032         | 33,576         | 34,616         | 15.7%         | 3.1%          |
| Jan                            | 23,673         | 21,223         | 24,236         | -10.3%        | 14.2%         |
| Feb                            | 22,876         | 23,592         | 22,614         | 3.1%          | -4.1%         |
| Mar                            | 26,581         | 50,821         | 49,819         | 91.2%         | -2.0%         |
| <b>COMMERCIAL LEASE</b>        | <b>257,351</b> | <b>213,512</b> | <b>250,145</b> | <b>-17.0%</b> | <b>17.2%</b>  |
| Jul                            | 25,458         | 20,030         | 24,055         | -21.3%        | 20.1%         |
| Aug                            | 21,883         | 20,865         | 25,505         | -4.7%         | 22.2%         |
| Sep                            | 32,869         | 23,441         | 24,750         | -28.7%        | 5.6%          |
| Oct                            | 22,928         | 17,759         | 21,847         | -22.5%        | 23.0%         |
| Nov                            | 23,240         | 17,805         | 28,639         | -23.4%        | 60.8%         |
| Dec                            | 56,978         | 42,522         | 44,575         | -25.4%        | 4.8%          |
| Jan                            | 25,379         | 23,583         | 29,551         | -7.1%         | 25.3%         |
| Feb                            | 17,892         | 23,326         | 19,597         | 30.4%         | -16.0%        |
| Mar                            | 30,724         | 24,181         | 31,625         | -21.3%        | 30.8%         |
| <b>CONTRACTING</b>             | <b>255,890</b> | <b>260,904</b> | <b>210,670</b> | <b>2.0%</b>   | <b>-19.3%</b> |
| Jul                            | 39,447         | 25,996         | 15,451         | -34.1%        | -40.6%        |
| Aug                            | 35,200         | 16,748         | 17,666         | -52.4%        | 5.5%          |
| Sep                            | 35,194         | 33,277         | 11,026         | -5.4%         | -66.9%        |
| Oct                            | 33,740         | 13,605         | 16,929         | -59.7%        | 24.4%         |
| Nov                            | 14,218         | 34,821         | 25,935         | 144.9%        | -25.5%        |
| Dec                            | 19,030         | 90,539         | 33,998         | 375.8%        | -62.4%        |
| Jan                            | 24,475         | 22,625         | 25,627         | -7.6%         | 13.3%         |
| Feb                            | 43,847         | 6,204          | 32,128         | -85.8%        | 417.8%        |
| Mar                            | 10,739         | 17,089         | 31,911         | 59.1%         | 86.7%         |

| Category and Month                           | FY2023           | FY2024           | FY2025           | 2023 vs<br>2024 | 2024 vs<br>2025 |
|--|------------------|------------------|------------------|-----------------|-----------------|
| <b>FOOD FOR HOME CONSUMPTION (GROCERIES)</b> | <b>1,143,295</b> | <b>1,254,569</b> | <b>1,340,149</b> | <b>9.7%</b>     | <b>6.8%</b>     |
| Jul  | 168,671          | 190,295          | 210,425          | 12.8%           | 10.6%           |
| Aug  | 165,614          | 180,310          | 182,794          | 8.9%            | 1.4%            |
| Sep  | 137,867          | 155,809          | 159,594          | 13.0%           | 2.4%            |
| Oct  | 132,020          | 136,465          | 162,383          | 3.4%            | 19.0%           |
| Nov  | 115,870          | 125,230          | 128,220          | 8.1%            | 2.4%            |
| Dec  | 105,605          | 118,156          | 127,164          | 11.9%           | 7.6%            |
| Jan  | 98,847           | 105,700          | 119,906          | 6.9%            | 13.4%           |
| Feb  | 93,493           | 106,434          | 110,279          | 13.8%           | 3.6%            |
| Mar  | 125,307          | 136,170          | 139,384          | 8.7%            | 2.4%            |
| <b>HOTEL/MOTEL/VHR/B&amp;B</b>               | <b>3,023,722</b> | <b>3,448,549</b> | <b>5,015,410</b> | <b>14.0%</b>    | <b>45.4%</b>    |
| Jul  | 527,204          | 647,245          | 736,069          | 22.8%           | 13.7%           |
| Aug  | 541,345          | 542,392          | 698,293          | 0.2%            | 28.7%           |
| Sep  | 476,808          | 524,736          | 781,201          | 10.1%           | 48.9%           |
| Oct  | 390,884          | 459,459          | 867,355          | 17.5%           | 88.8%           |
| Nov  | 209,160          | 214,587          | 333,212          | 2.6%            | 55.3%           |
| Dec  | 175,272          | 217,909          | 386,893          | 24.3%           | 77.5%           |
| Jan  | 156,171          | 147,378          | 373,561          | -5.6%           | 153.5%          |
| Feb  | 156,996          | 244,682          | 277,094          | 55.9%           | 13.2%           |
| Mar  | 389,882          | 450,162          | 561,733          | 15.5%           | 24.8%           |
| <b>LICENSE FEES</b>                          | <b>(344)</b>     | <b>756</b>       | <b>1,715</b>     | <b>119.8%</b>   | <b>126.9%</b>   |
| Jul  | (42)             | 186              | 83               | 340.7%          | -55.3%          |
| Aug  | 62               | 82               | 62               | 32.6%           | -24.0%          |
| Sep  | 115              | (4)              | 1,062            | -96.2%          | 24147.9%        |
| Oct  | 78               | 59               | 78               | -24.7%          | 32.6%           |
| Nov  | 65               | 81               | 388              | 24.5%           | 379.2%          |
| Dec  | 131              | 102              | 75               | -22.2%          | -26.1%          |
| Jan  | (1,030)          | 78               | 96               | -92.5%          | 24.4%           |
| Feb  | 197              | 96               | 99               | -51.3%          | 3.4%            |
| Mar  | 81               | 77               | -229             | -4.2%           | 195.8%          |
| <b>REMOTE SELLERS</b>                        | <b>260,043</b>   | <b>304,203</b>   | <b>321,624</b>   | <b>17.0%</b>    | <b>5.7%</b>     |
| Jul  | 30,695           | 31,484           | 36,326           | 2.6%            | 15.4%           |
| Aug  | 27,830           | 32,750           | 33,610           | 17.7%           | 2.6%            |
| Sep  | 25,166           | 32,409           | 33,238           | 28.8%           | 2.6%            |
| Oct  | 26,422           | 30,984           | 34,452           | 17.3%           | 11.2%           |
| Nov  | 29,252           | 44,799           | 38,407           | 53.1%           | -14.3%          |
| Dec  | 29,656           | 29,872           | 39,892           | 0.7%            | 33.5%           |
| Jan  | 27,151           | 38,871           | 36,238           | 43.2%           | -6.8%           |
| Feb  | 28,596           | 28,991           | 33,537           | 1.4%            | 15.7%           |
| Mar  | 35,275           | 34,043           | 35,924           | -3.5%           | 5.5%            |



| Category and Month             | FY2023            | FY2024            | FY2025            | 2023 vs 2024  | 2024 vs 2025  |
|--------------------------------|-------------------|-------------------|-------------------|---------------|---------------|
| <b>RESIDENTIAL LEASE</b>       | <b>145,149</b>    | <b>173,772</b>    | <b>116,785</b>    | <b>19.7%</b>  | <b>-32.8%</b> |
| Jul                            | 15,745            | 15,900            | 17,456            | 1.0%          | 9.8%          |
| Aug                            | 12,862            | 15,295            | 16,704            | 18.9%         | 9.2%          |
| Sep                            | 16,561            | 18,592            | 23,717            | 12.3%         | 27.6%         |
| Oct                            | 14,721            | 18,317            | 17,235            | 24.4%         | -5.9%         |
| Nov                            | 16,663            | 17,655            | 21,071            | 6.0%          | 19.3%         |
| Dec                            | 17,971            | 20,047            | 18,255            | 11.6%         | -8.9%         |
| Jan                            | 17,600            | 25,717            | 2,367             | 46.1%         | -90.8%        |
| Feb                            | 16,781            | 18,680            | -981              | 11.3%         | -94.8%        |
| Mar                            | 16,244            | 23,569            | 961               | 45.1%         | -95.9%        |
| <b>RESTAURANT/BAR/CATERING</b> | <b>1,598,875</b>  | <b>1,801,669</b>  | <b>1,799,608</b>  | <b>12.7%</b>  | <b>-0.1%</b>  |
| Jul                            | 231,712           | 292,186           | 247,982           | 26.1%         | -15.1%        |
| Aug                            | 217,207           | 243,005           | 223,544           | 11.9%         | -8.0%         |
| Sep                            | 211,582           | 245,841           | 260,839           | 16.2%         | 6.1%          |
| Oct                            | 197,810           | 239,483           | 214,365           | 21.1%         | -10.5%        |
| Nov                            | 142,737           | 161,400           | 175,516           | 13.1%         | 8.7%          |
| Dec                            | 163,257           | 150,232           | 192,603           | -8.0%         | 28.2%         |
| Jan                            | 93,146            | 120,835           | 123,951           | 29.7%         | 2.6%          |
| Feb                            | 123,126           | 140,144           | 127,918           | 13.8%         | -8.7%         |
| Mar                            | 218,300           | 208,545           | 232,890           | -4.5%         | 11.7%         |
| <b>RETAIL SALES</b>            | <b>2,623,557</b>  | <b>2,708,624</b>  | <b>2,879,327</b>  | <b>3.2%</b>   | <b>6.3%</b>   |
| Jul                            | 324,875           | 379,799           | 359,258           | 16.9%         | -5.4%         |
| Aug                            | 318,921           | 324,558           | 340,484           | 1.8%          | 4.9%          |
| Sep                            | 307,789           | 349,418           | 346,557           | 13.5%         | -0.8%         |
| Oct                            | 308,868           | 299,824           | 343,728           | -2.9%         | 14.6%         |
| Nov                            | 280,852           | 254,498           | 309,809           | -9.4%         | 21.7%         |
| Dec                            | 312,236           | 308,991           | 315,369           | -1.0%         | 2.1%          |
| Jan                            | 237,435           | 220,986           | 260,654           | -6.9%         | 18.0%         |
| Feb                            | 245,518           | 254,279           | 268,776           | 3.6%          | 5.7%          |
| Mar                            | 287,064           | 316,270           | 334,691           | 10.2%         | 5.8%          |
| <b>USE TAX</b>                 | <b>257,038</b>    | <b>187,996</b>    | <b>198,909</b>    | <b>-26.9%</b> | <b>5.8%</b>   |
| Jul                            | 33,838            | 13,612            | 20,491            | -59.8%        | 50.5%         |
| Aug                            | 24,664            | 25,001            | 19,658            | 1.4%          | -21.4%        |
| Sep                            | 43,664            | 29,039            | 32,369            | -33.5%        | 11.5%         |
| Oct                            | 24,301            | 27,966            | 15,243            | 15.1%         | -45.5%        |
| Nov                            | 29,197            | 15,830            | 8,037             | -45.8%        | -49.2%        |
| Dec                            | 29,817            | 32,960            | 32,642            | 10.5%         | -1.0%         |
| Jan                            | 25,514            | 34,285            | 20,773            | 34.4%         | -39.4%        |
| Feb                            | 16,521            | 41,658            | 17,305            | 152.1%        | -58.5%        |
| Mar                            | 29,521            | (32,355)          | 32,392            | 9.6%          | 0.1%          |
| <b>Grand Total</b>             | <b>10,441,378</b> | <b>11,357,056</b> | <b>13,180,330</b> | <b>8.8%</b>   | <b>16.1%</b>  |